



President's Message

The Secret of Life

Back in the old days when a dime was a lot of money there was this teenager who managed to save up an extra dime.

He wanted to go to the country fair. It took him a while to save this dime and he wanted to get the most for his money.

He walked around & looked at all the rides & knew they weren't worth it.

Everything he saw at the fair wasn't worth his dime. At the back of the fair he came across this tent. The sign read "The Secret of Life Revealed." Admission was a dime.

He watched people coming out. Some were serious. Some were laughing & some looked confused. He thought this was worth a dime so he went inside the tent.

He sat in a chair. A moment later this lady came out & sat in front of him. She took out a piece of wood and a sharp knife and started to whittle.

While she was whittling she looked at him and said "The secret of life is very simple. If you always whittle away from yourself, you'll never get cut."

Hope you enjoy this.
Greg P. Toberman
Atascadero Saw shop



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Free stuff next page

Carbide Processors, Inc.

Northwest Research Institute, Inc.

Newsletter November, 2008

3847 S. Union Ave. Tacoma, WA. 98409 (800) 346-8274

sales@carbideprocessors.com www.carbideprocessors.com

Combine, tips, plate and braze alloy for additional discounts based on quantity.

Call 800 346-8274 to see what we can do for you.

Our 96 Hour Holiday Sale



This is our ace salesperson, Emily Erskine, looking excited about our big holiday sale. While the rest of us are taking four day weekends for Thanksgiving, Christmas and New Years Emily will be here night and day.

Emily used to be in retail where they do this sort of thing. When she told me about it I thought we ought to try it here.

Strangely enough Emily doesn't seem all that thrilled about the idea now. She is actually talking about taking a four day weekend with the rest of us.

However I am her boss and her father so I am sure I will win.

Those of you who are bosses or fathers yourself can probably figure how this one will come out.

Thanks to all of you who send me humor for this newsletter.

Free Saw and Machine Consulting



This is cliff Gordon, our new sales rep in Oregon. Cliff has been a filer, he ran the shop at Cascade Southern he is a grinder expert and he really knows saws and plate since he spent several years at Cal Saw.

If you have a problem, feel free to call here and ask about it. You don't have to be customer.

Our sneaky policy

For almost 30 years people have been coming to us with problems. We have an awful lot of solutions. Maybe we can solve your problem and save you money. Maybe you will buy from us. Maybe not.

We will refer you to a competitor if we can't solve your problem and they can.

Besides having a lot of answers ourselves we know a lot about the industry.

Cliff Gordon
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Carbide Processors in Tacoma is
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We have "V" top tips

We also have tips from Peerless here at blowout prices.

The Economy



I was dirt poor and worked my way through college. Took me along time but I finally graduated in 1974 just in time for a major recession.

In 1979 I was doing well, steady job and buying houses and fixing them up then another recession hit. Got talked in starting this business and squeaked by for about three years before I made what you would call a living.

Then there was a recession about 87 and maybe one in 93 / 94 then a huge hit with the dot com bust in the late 90's followed by 9/11.

Depending on how you count this may be my seventh, "End of the World" economic crisis. I got through all the rest so I guess I'll get through this one and the next one in 5 to 7 years as well.

A good thing about being old is being able to put things like this in perspective. I'll get through it and you will to. But, as my Dad used to say, "It sure ain't going to be any fun."

Now, Free Stuff

I love the free give-aways but Emily won't let me buy very much. However I found her secret stashes.



Here is a drawer full of carpenter pencils and really nice letter openers. Call and or email or fax or stop in And we'll send you some. 800 346-8274 sales@carbideprocessors.com

Great Free Stuff



Free Candy or Almonds

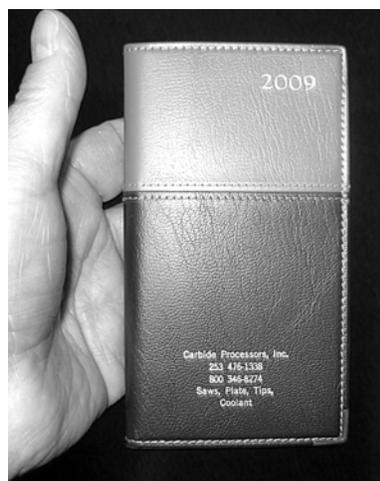


We had a customer send us an almond jar full of scrap carbide. Scrap carbide was about \$8 a pound then and we resold it for a little bit more when we got enough of it. I had a bright idea and decided I would send out candy and get the jars back with scrap in them then we would buy the scrap. Just sort of a fun promotion.

Well the price dropped out of scrap. We are now paying \$1 a pound if we can find someone to buy it from us. So I have candy and almonds left.

We have 2 almonds, 2 red vines and 2 Jelly Bellies. If you want some candy let us know. We would eat it but we are still working our way through the Danish butter cookies.

Really Great Notebooks



You have refillable note pad on the left and calendar on the right. These are leather and really nice looking as well as being very handy.

The bad news is that I was only allowed to buy 100. We have about 2 dozen left and it is first come, first served.



Emily's secret stash of pocket diaries / notebooks.

- My friend has a trophy wife. Evidently, not first prize.
- One of my grandfathers died when he was a small boy.
- My doctor made me give up exercise until I'm in better shape.
- 24 hour banking? I don't have time for that.
- I think it's unfair that only 1 company can make the game Monopoly.
- I intend to live forever. So far, so good.
- I live on a one-way street that's also a dead end. I'm not sure how I got there.
- I was trying to daydream but my mind kept wandering.
- If you had a million Shakespeares, could they write like a monkey?
- Is it weird in here, or is it just me?
- Whenever I think of the past, it brings back so many memories.
- I bought some batteries, but they weren't included.

Mike West

UNEMPLOYED

An unemployed worker applies at Microsoft for the position of a janitor.

The HR chief invites him to an interview and subjects him to some tests. Then he tells him: You got the job, just give me your e-mail address so that I can send you the employment contract as well as the day and time when to start.

The man is distraught and answers that he has no computer and therefore also no e-mail.

The HR boss tells him that if he has no e-mail address he virtually does not exist and therefore cannot hold a job.

The man leaves in a desperate mood without knowing what to do with his last \$10 in his pocket. Finally he decides to go into a supermarket and to buy a 10 lb box of strawberries.

He starts out with door to door calls in order to sell those strawberries by the pound. He manages to double his capital in 2 hours. He repeats the deal 3 times more and goes home with \$60 in his pocket.

He comes to see that he can survive this way. He starts every day earlier and comes home every day later. So he triples or quadruples his money every day.

A short time later he buys a wheel barrow, then exchanges it later into a truck and sooner or later is the owner of a complete fleet of delivery trucks.

5 year go by...

The man is now the owner of one of the largest food chain in the USA

Now he starts thinking about the future for him and his family and decides to buy a life insurance. He calls an agent and selects a good policy. At the end of the negotiations the agents asks him for his e-mail address to send him a confirmation of the policy.

The man tells him that he doesn't have an e-mail address! That is strange, says the agent, you have no e-mail and nevertheless you built this large empire.

Can you imagine where you would be if you had an e-mail address.

The man briefly thinks and then answers: I WOULD BE A TOILET CLEANER AT MICROSOFT!

Moral 1: The internet does not solve all the problems in our lives!

Moral 2: When you have no e-mail but work hard you can become a millionaire!

Moral 3: You received this story by e-mail. Therefore you are closer to a janitor than to a millionaire!

Nevertheless have a good day.

Don't answer this e-mail since I am out buying strawberries!!!

Innocence Is Priceless



One Sunday morning, the pastor noticed little Alex standing in the foyer of the church staring up at a large plaque. It was covered with names and small American flags mounted on either side of it. The six-year old had been staring at the plaque for some time, so the pastor walked up, stood beside the little boy, and said quietly, 'Good morning Alex.'

'Good morning Pastor,' he replied, still focused on the plaque. 'Pastor, what is this?' The pastor said, 'Well son, it's a memorial to all the young men and women who died in the service.'

Soberly, they just stood together, staring at the large plaque. Finally, little Alex's voice, barely audible and trembling with fear asked, 'Which service, the 9:00 or the 11:00?'



The Wisdom of our times Mike West

It's not whether you win or lose, but how you place the blame.

You are not drunk if you can lie on the floor without holding on.

We have enough youth. How about a fountain of "smart"?

A fool and his money can throw one great party.

When blondes have more fun do they know it?

Five days a week my body is a temple. The other two it's an amusement park.

Money isn't everything, but it sure keeps the kids in touch.

If at first you don't succeed skydiving is not for you.

Time's fun when you're having flies.Kermit the Frog

We are born naked, wet and hungry. Then things get worse

Red meat is not bad for you Fuzzy green meat is bad for you.

The latest survey shows that three out of four people make up 75% of the population



Free Signs

Because this is such a major safety issue in our industry we will print one for you in color at 8 1/2 x 11 and mail it free. Always happy to help with safety issues.

Sawfiler Philosophy ?

From: Jerome Adams
AdamsSaw@wvi.com

Where do forest rangers go to "get away from it all?"

What do you do when you see an endangered animal eating an endangered plant?

If a parsley farmer is sued, can they garnish his wages?

Would a fly without wings be called a walk?

Why do they lock gas station bathrooms? Are they afraid someone will clean them?

If a turtle doesn't have a shell, is he homeless or naked?

Can vegetarians eat animal crackers?

If the police arrest a mime, do they tell him he has the right to remain silent?

Why do they put braille on the drive-through bank machines?

How do they get deer to cross the road only at those yellow road signs?

What was the best thing before sliced bread?

One nice thing about egotists: they don't talk about other people.

Does the little mermaid wear an algebra?

From: Mike West

Never, under any circumstances, take a sleeping pill and a laxative on the same night.

If you had to identify, in one word, the reason why the human race has not achieved, and never will achieve, its full potential, that word would be "meetings."

There is a very fine line between "hobby" and "mental illness."

People who want to share their religious views with you almost never want you to share yours with them.

You should not confuse your career with your life.

Nobody cares if you can't dance well. Just get up and dance.

Never lick a steak knife.

The most destructive force in the universe is gossip.

You will never find anybody who can give you a clear and compelling reason why we observe daylight savings time.

You should never say anything to a woman that even remotely suggests that you think she's pregnant unless you can see an actual baby emerging from her at that moment.

The one thing that unites all human beings, regardless of age, gender, religion, economic status or ethnic background, is that, deep down inside, we ALL believe that we are above average drivers.

A person, who is nice to you, but rude to the waiter, is not a nice person. (This is very important. Pay attention. It never fails.)

Your true friends love you anyway. Never be afraid to try something new.

Remember that a lone amateur built the Ark. A large group of professionals built the Titanic.

Final Thought for the Day:

Men are like a fine wine. They start out as grapes, and it's up to women to stomp the crap out of them until they turn into something acceptable to have dinner with.

Steel Cutting Blade

A guy walks into Lowes and ask about 10" saw blades. Clerk asks what he is cutting. Guy says he is cutting 'steel'.

Clerk tried to help him but the customer knew it all & was quite happy when he left with a 10in blade for cutting plywood... He "knew" it was the correct blade "because it had steel written on it..."

Lowes guy said to me "That's the 5th one he's bought this week, I tried to help him the other day, but it's a waste of time"

Memorable John Wayne Quotes:

John Bernard Books (The Shootist):
"I won't be wronged, I won't be insulted, and I won't be laid a hand on. I don't do these things to other people and I expect the same from them."

Big Jake
"Well, son, since you haven't learned to respect your elders, it's time you learned to respect your betters."

Chisum
"Well, I don't favor talkin' to vermin, but I'll talk to you just this once."

The Cowboys
"I wouldn't make it a habit of calling me that, son."

Life is hard; it's harder if you're stupid.

"When people you work with do their job to make things right and still have time to smile and get along with others, I want them around"

Getting rid of a man without hurting his masculinity is a problem. 'Get out' and 'I never want to see you again' might sound like a challenge. If you want to get rid of a man, I suggest saying, 'I love you.... I want to marry you.... I want to have your children.' Sometimes they leave skid marks.

I've always followed my father's advice: he told me, first to always keep my word and, second, to never insult anybody unintentionally. If I insult you, you can be goddamn sure I intend to. And, third, he told me not to go around looking for trouble.

"When you come slam bang up against trouble, it never looks half as bad if you face up to it."

John T. Chance (Rio Bravo):
"Sorry don't get it done, Dude."

Ringo Kid (Stagecoach):
"Well, there are some things a man just can't run away from."

Capt. Rockwell Torrey (In Harm's Way):
"All battles are fought by scared men who'd rather be some place else."

Tom Doniphon (The Man Who Shot Liberty Valance):
"Out here a man settles his own problems."

Marshall J.D. Cahill (Cahill, U.S. Marshall):
"Cause even grown men need understanding."

Inscription on Mr. Wayne's headstone:
"Tomorrow is the most important thing in life. Comes into us at midnight very clean. It's perfect when it arrives and it puts itself in our hands. It hopes we've learnt something from yesterday."

"Courage is being scared to death - and saddling up anyway."

"When the road looks rough ahead, remember the Man Upstairs and the word Hope. Hang onto both and tough it out."

Happy Holidays

We won't be sending out cards. We still love you but we know what kind of folks you are so we are donating \$1,000 in baby food to the Salvation Army.

We figure that is the way you'd want it. Beside we can wish you Happy Holidays here.

College Student Survey

We have some college students doing a project with us. It is part of their consulting class. As part of the project they have to do a survey. We don't like to annoy people so we settled on a compromise.

If you see this and tell us we will send you a dollar. That is it. It counts as a survey, you get a buck and they get a good grade. Not a bad deal overall.

A duck walks into a bar and asks the bartender for corn. The bartender says

"We have no corn, get out of here." So the duck leaves. The next day he comes back and asks for corn again, and the bartender says "I told you, we don't have any corn! Get out!" So the duck leaves.

The next day he goes in again and asks for corn, and the bartender says, "For the last time, we don't have corn! If you ever come back, I'm going to nail those webbed feet of yours to the floor!" So the duck leaves.

The next day the duck comes and asks, "Do you have any nails?" The bartender says, "No, of course not. Why would a bar have nails?"

The duck then says, "Good. Then can I have some corn?"

Enjoy Your Holidays



Be careful on the roads.



Don't worry about dinner



(Don't worry Darling, you didn't burn the beer)



Carbide Processors, Inc.
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 3847 S. Union Ave.
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Inside Low Prices on Plate and Carbide, Big Sales Discounts Really Cool Free Stuff, Free Candy and Humor

(Times are a little tight so we are skipping the technical articles and going right to the goods stuff)

Saw Tips \$0.10

30,000 carbide tips more or less - about 100 sizes

We bought an old IKS inventory, sorted it out, cleaned it up, labeled it and now we want to turn it into cash. Different sizes and grades. Many are already pretinned.

If we were really bright we would sell these at full price as people ordered them but times are tight and you want low prices. Besides cash is better than old inventory.

New carbide supplier

We also have a new carbide supplier who is getting us truly beautiful quality at really friendly prices.

Save Money, Big Money On Saw Plate.

We sell saw plate from three suppliers.

We sell Peerless and we are selling it at a discount. We get a pretty good discount and we will split it with you. You need to save money and we would rather make a little than not make any.

I didn't realize how good Peerless was until Lucky Paul Duclos took me to lunch. He bought me a burger and a Diet Coke and talked for two hours about Peerless history and quality and longevity of its employees and the steel chemistry and so on.

I have known and liked Peerless for years but I had no idea how really good they are.

Our Secret Plate Supplier

Really good quality for about 25% to 30% less.

We also have a third supplier I will not mention because their quality is good and their prices are really good. We want to keep this one a secret.

Call for a free quote.

We'll send you free stuff and almost certainly save you money on really good quality.

See free stuff inside.

Letter openers, Candy, really cool pocket diaries, woodworker pencils